NEW YORK STATE | Department of Agriculture and Markets

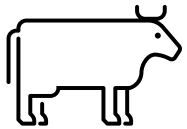
NEW YORK: A SUSTAINABLE DAIRY STATE

MILK MARKETING ADVISORY COUNCIL MEETING

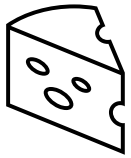
DECEMBER 16, 2025

NY 2024 DAIRY STATISTICS – HIGHLIGHTS

New York State has nearly **2800 dairy farms** that produce **16.1 billion pounds of milk** annually, **over 7% of the United States total milk production**, making New York the **fifth largest dairy state** in the country



New York State dairy processors manufactured more than **330 million pounds of cream cheese**, setting a new record for New York and establishing New York as the **leading state for cream cheese**



New York's processors excelled in producing both creamed and low-fat **cottage cheeses** (247 million pounds), **yogurt** (989 million pounds), **sour cream** (260 million pounds) and **ricotta** (105 million pounds)

NY RECORD INVESTMENTS IN DAIRY PROCESSING

In the last few years, New York has celebrated investments across the state, including:

- a $650 million **fairlife** production plant in Webster
- the $518 million **Great Lakes Cheese** packaging and manufacturing facilities in Franklinville
- a $30 million expansion to the **Agri-Mark** cheese manufacturing facility in Chateaugay
- **Chobani**, which opened its first U.S. plant in 2005 in New York, will build a 1.4 million square foot, $1.2 billion facility in Rome, Oneida County
- **Cayuga Milk Ingredients** marked the grand opening of a two-phase, $270 million expansion project in Cayuga County in June 2025

HOW DO WE FULFILL OUR VISION OF NEW YORK STATE AS THE MOST SUSTAINABLE DAIRY STATE?

DISCUSSION SESSION

Focus: Industry needs and supports to achieve vision of most sustainable dairy state

Goal: Understand what industry is considering so New York State can learn from it

Format: Core topics to structure discussion

CORE TOPICS

Supply Chain Readiness: Ensuring industry can maintain product quality, ensure food safety, and deliver goods efficiently

Environmental Sustainability & Natural Resource Management: Dairy as an environmental solution and climate-smart agriculture

Infrastructure: Including transportation, energy, water, broadband internet, emergency services

Workforce Needs & Development: Building resilient and modern pipelines for skilled labor

Market Access & Agribusiness Support: Helping farms scale and innovate

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