



IFB0268

Exhibit 4

Estimated Revenue of the Center of Progress Restaurant 2022 - 2027*

Year	Non-Fair (Estimated Gross Sales)*	Fair (Estimated Gross Sales)*	Total
June 1, 2022 – May 31, 2023	\$151,495	\$110,350	\$261,845
June 1, 2023 – May 31, 2024	\$156,040	\$113,661	\$269,700
June 1, 2024 – May 31, 2025	\$160,721	\$117,070	\$277,791
June 1, 2025 – May 31, 2026	\$165,543	\$120,582	\$286,125
June 1, 2026 – May 31, 2027	\$170,509	\$124,200	\$294,709

*NOTE: The estimates are based on 2015 non-Fair gross sales (less the non-Fair shows that are no longer held at the COP) plus 2021 State Fair gross sales (18-day Fair during COVID-19 pandemic) plus an additional 3% price adjustment for inflation each year. The most recent 5-year contract covering the period June 1, 2016 through May 31, 2021 required vendor to pay the Department a fixed flat license fee each year. The 2021 State Fair was 18 days during the COVID-19 pandemic; the 2022 State Fair will be 13 days. The number of days of the State Fair is subject to change at the Department’s discretion during the Term of the Agreement. The number of non-Fair shows to be held at the COP restaurant is subject to change each year.